



HOME OF THE POP™

PREDICTOR OF POTENTIAL

SELF MANAGEMENT GROUP

SMG is a world leader in Screening, Selecting, Developing and Retaining Top Performers. SMG is the home of the POP™ and has become one of the largest assessment companies operating in 40 countries and 40 languages. Proprietary assessments, unique self management training, extensive global cloud database, corporate diagnostics and the introduction of artificial intelligence and bot technology help our clients continue to utilize the latest in talent management solutions.

MANAGING EFFORT: GETTING RESULTS

PERFORMANCE COACHING

SELF MANAGERS:

A practical program developed over 4 decades of learning from managers and coaches.

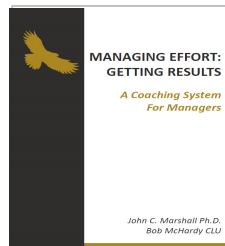
OBJECTIVE:

To create high performing, self managing individuals, teams and organizational cultures

APPROACH:

- ✓ Develop a coaching system that focusses on maximizing the results of high effort individuals and teams
- ✓ Create a culture of responsibility for performance and accountability for results.
- ✓ Maximize the retention of top performers
- ✓ Gaining commitment and coaching the development of success habits
- ✓ Awareness of coaching style and how to match to individual performers

PROGRAM INCLUDES:



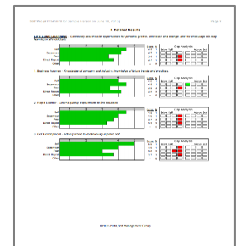
Best Selling book
"Managing Effort:
Getting Results"

By:

John Marshall, PhD
CEO of Self Management
Group
& Bob McHardy, CLU



ManagementPOP™
(Predictor of Potential)



360 Competency Map

SELFMANAGEMENT GROUP

SELECT | DEVELOP | RETAIN | TOP PERFORMERS

